JUL 17 2006 JUL 17 2006 THE UNITED STATES PATENT AND TRADEMARK OFFICE

Appl. No.

09/927,972

Confirmation No. 5997

Applicant

Gandy, et al.

Filed

August 10, 2001

TC/A.U.

2163

Examiner

Linh Black

Docket No.

1904.101

Customer No.

52529

Mail Stop RCE Commissioner for Patents P.O. Box 1450 Alexandria, VA 22313-1450 I hereby certify that this correspondence is being deposited with the United States Postal Service as first class mail in an envelope addressed to:

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on July 10, 2006

Diano Taylor

DECLARATION OF MARK VAN DE CASTEELE SUBMITTED UNDER 37 CFR § 1.132

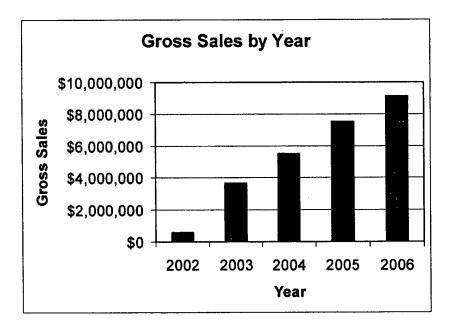
Dear Sir:

- I, Mark Van De Casteele, being duly sworn, on oath depose, state, and declare as follows:
- 1. I am over the age of 21 and competent to make this Declaration.
- 2. I reside in the state of Texas.
- 3. I am and have been the Vice President and Chief Financial Officer of T-Soft, LLC, the general partner of T-System Technologies, Ltd. since May 22, 2002 and am very familiar with the computer template chart product which corresponds to the invention claimed in the subject patent application.

- 4. The commercial business of T-System Technologies, Ltd. is primarily the development and sale of computer template charts, as recited in Claims 1-37 of the subject application.
- 5. The T-System computer template chart product is marketed under the trademark T SYSTEM^{EV}, registered in 2002.
- 6. The T-System computer template chart product is used by over 98 customers in the United States.
- 7. The commercial products correspond to the invention described in Claims 1-37 of this patent application. In particular, please note in the following, the similarity between the figures from the subject patent application, the claimed elements, and screen shots of the product marketed:

Patent Application	Claimed Element	Screen Shots of Product
Figs. 7-8	Templates for selection by a user	Exhibits A - B
Figs. 9A-15	Template for abdominal pain with inquiries selectable by user	Exhibits C – G
Fig. 16	Report	Exhibit H
Figs. 17-19	Template and sub-template with modifiers selectable by user	Exhibits I – K
Fig. 20	Report	Exhibit L

8. The template chart product was first introduced commercially to the market in 2002, and since that time, gross sales of the product have, on average, more than doubled every year, as depicted by the following chart (wherein figures for 2006 are projected based on sales through May of 2006):



- 9. In the four years since the introduction of the template chart product in 2002, T-System's share of the emergency department physician documentation market has increased from zero (in mid-2002) to 27% (in mid-2006), making Applicant's product the most used template charting software in emergency medicine. The remaining market share (63%) is shared by approximately nine other products.
- 10. There are a number of important features of the T-System template charts that are highly appreciated by users. For example, for a particular case, users may select a template from a list of templates, which selected template includes inquiries for most items for which medical data is needed.
- 11. Another feature appreciated by users is the ability to "drill down" on selected medical inquiries to sub-templates which provide a number of "modifiers" which may be

associated with the selected medical inquiry to provide additional detail relating to the selected inquiry. When the sub-template is closed, the modifiers remain with the inquiry on the template.

- 12. A further feature appreciated by users is the ability of the template chart product to readily generate an easily-readable report of the data entered by a user.
- 13. As a result of the foregoing important features of the subject invention, users are able easily, quickly, and accurately to enter medical data into a computer database, from which reports may readily be automatically generated. Exposure to liability for omissions is also reduced since inquires needed for most diagnoses are included on the templates.
- 14. The commercial success of T-System's template charts has not been the result of consumption by purchasers previously "tied" to T-System, as evidenced by the fact that T-System was formed to develop and market the template chart recited in Claims 1-37 of the subject patent application, and consequently, had no customer base prior to the invention which could be said to be "tied" to T-System.
- 15. Furthermore, commercial success of T-System's template charts was not the result of heavy promotion or advertising, or other business events extraneous to the merits of the invention set forth in the claims. More specifically, there have been no "give-aways" of the product defined by the claims, or any other inducements or concessions in selling the product defined by the claims.
- 16. Commercial success of T-System's template charts has been the result of the advantageous usability, automated report generation, reduced risk of liability, and economic results attained by the subject matter set forth in the claims of the application, which I have read and understand.
- 17. In summary, I declare that T-System Technologies, Ltd., whose commercial business is primarily the development and sale of computer template charts as recited in Claims 1-37 of the subject application, is an increasingly successful company. Our business has grown from zero in 2002 to projected gross sales of over \$9,000,000 in 2006, a period of just four years, with a corresponding market share which has grown from zero to approximately 27% in the

same time period. In light of the foregoing, it is my opinion that the T-System template chart may in good faith be accurately regarded as a commercial success, and that this success is solely and directly related to the claimed features of the template charts.

18. I declare that all statements made herein of my own knowledge are true and correct, and that all statements made on information and belief are believed to be true; and, further, that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and that such willful false statements may jeopardize the validity of the above-identified patent application or any patent issuing thereon.

Signed this 10th day of July, 2006.

Mark Van De Casteele

STATE OF <u>Texas</u>)

COUNTY OF DAllas

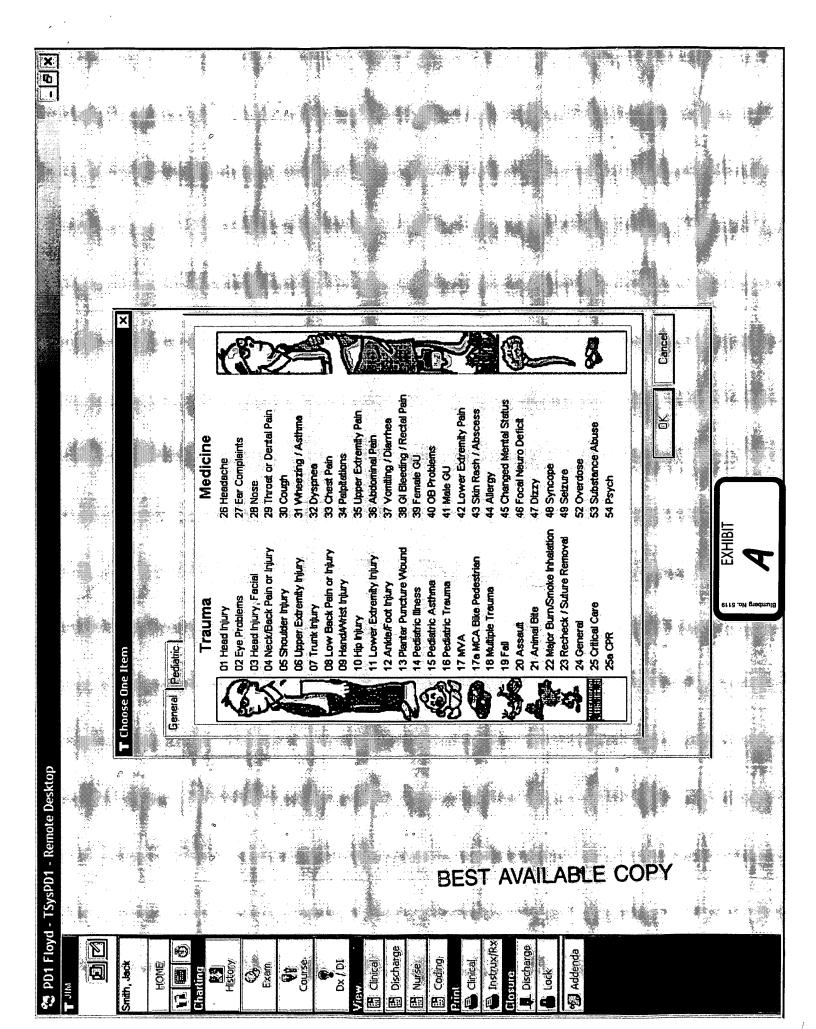
SUBSCRIBED AND SWORN to before me, a Notary Public, this 10th day of July, 2006.

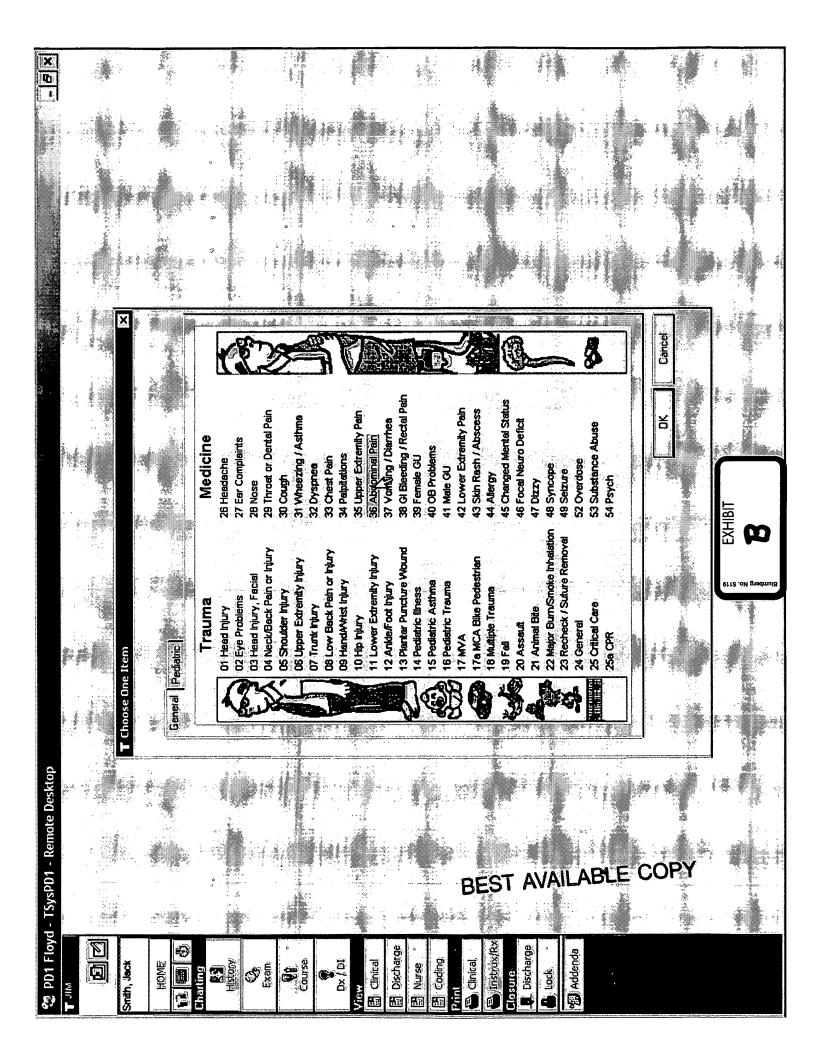
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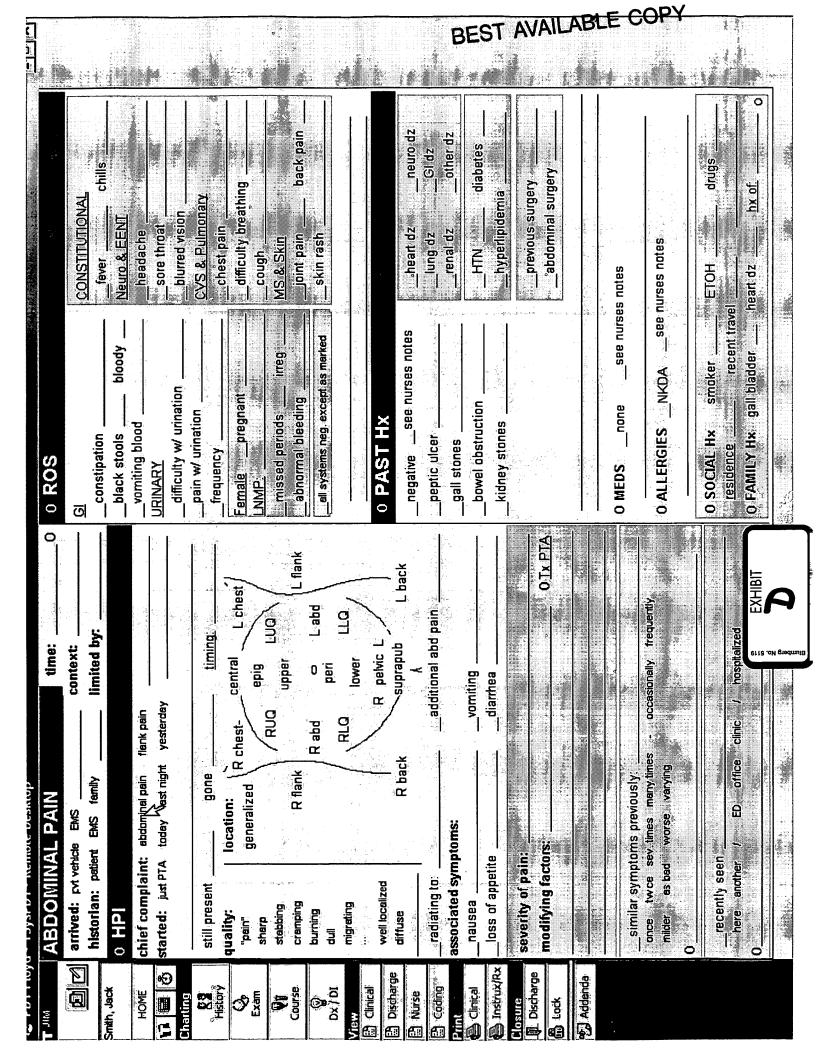
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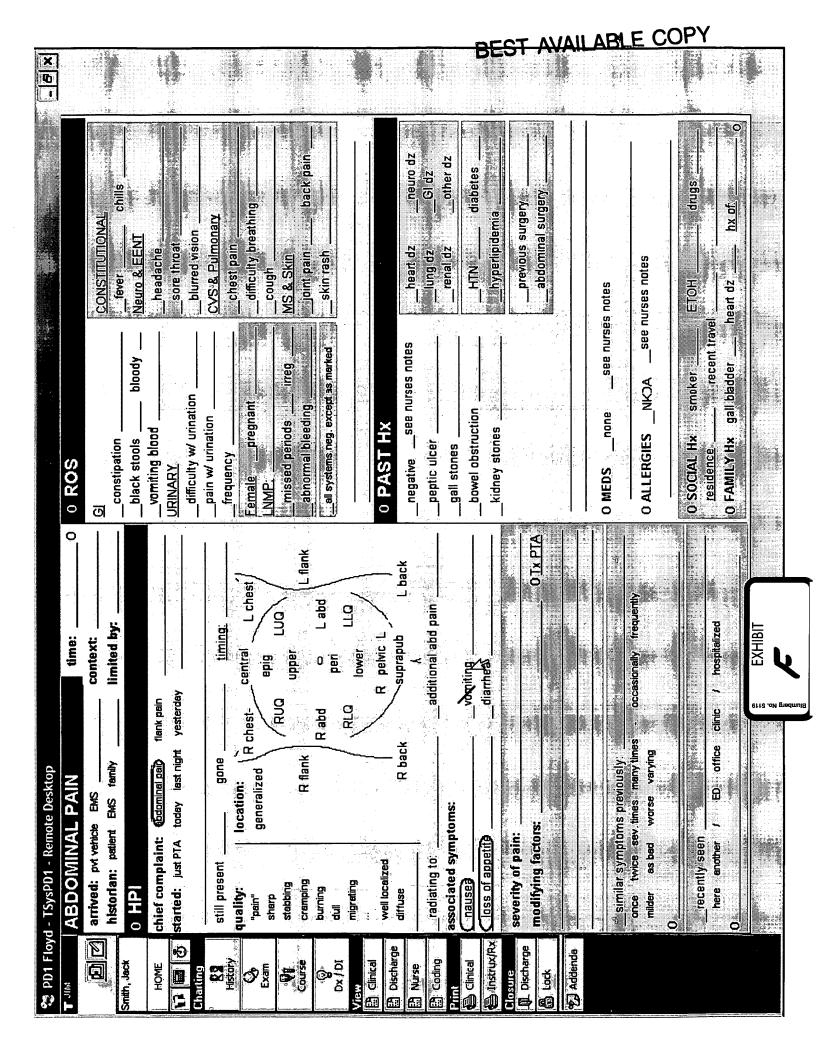
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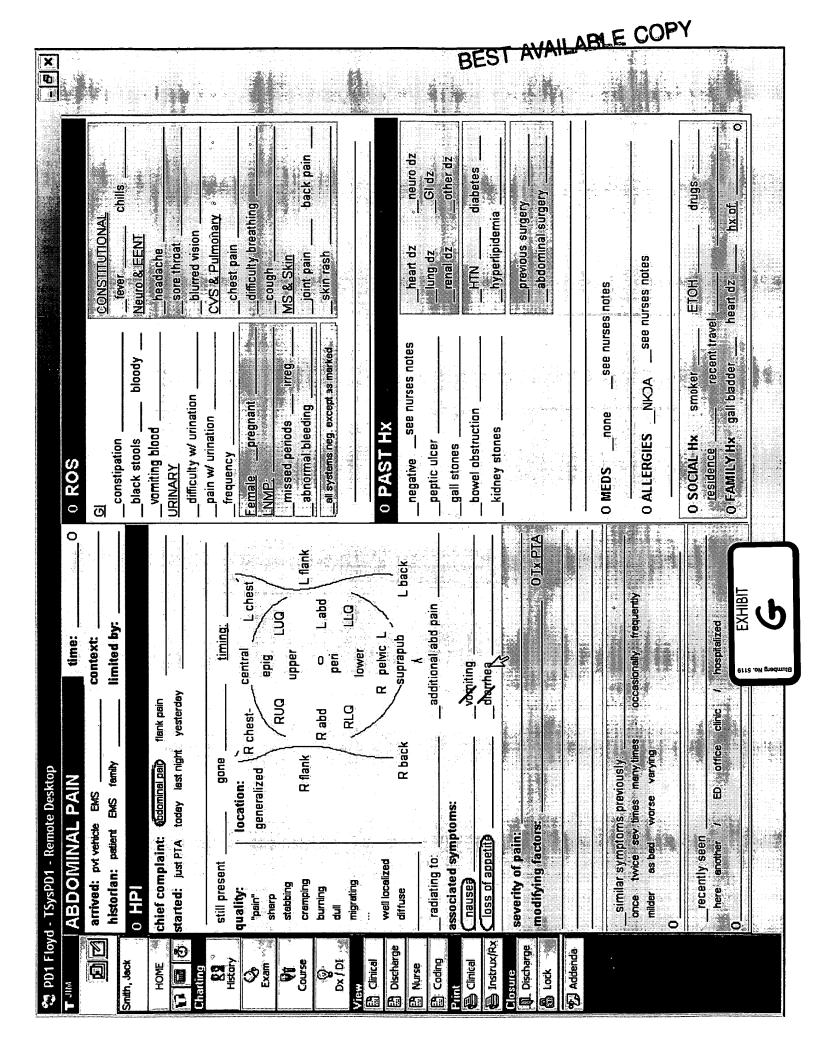


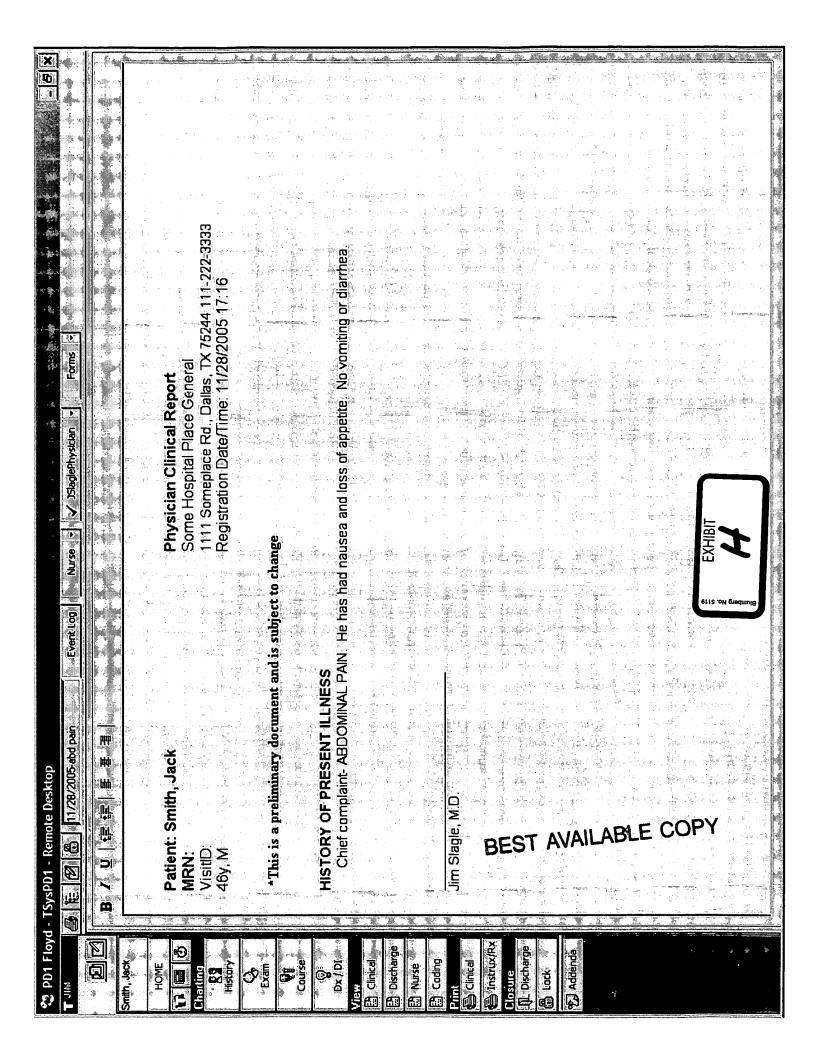


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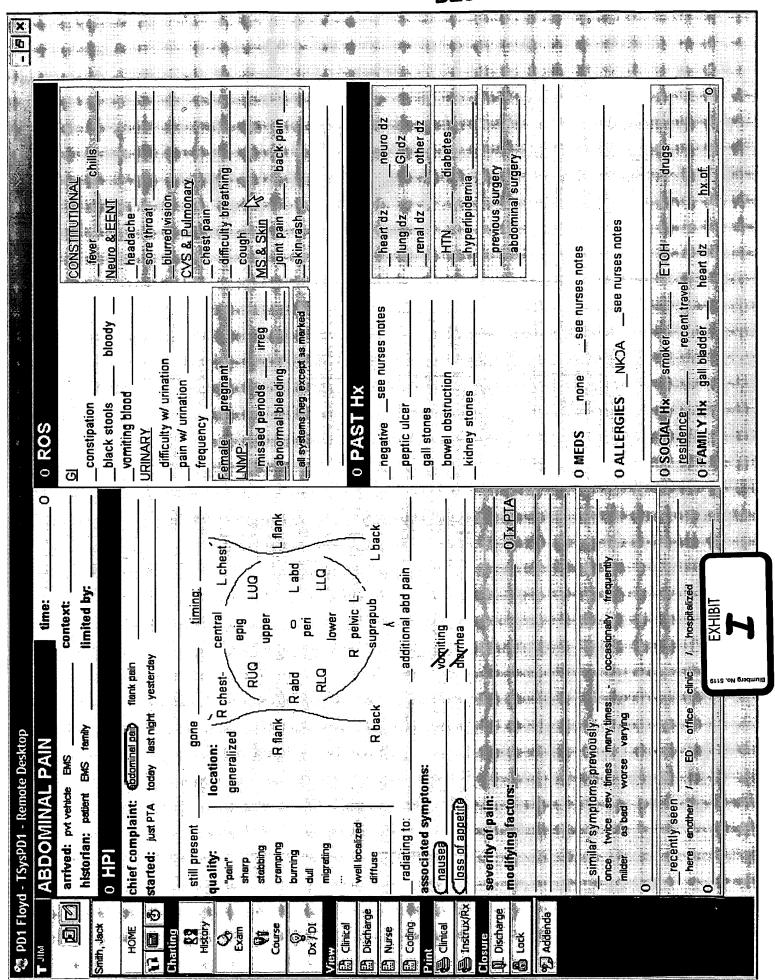








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